



dynamics&project

# dynamics 365

www.sharingminds.com.au

#### **DYNAMICS 365**

Dynamics 365 is the intelligent cloud solution. From connecting your data to driving smarter decisions. Dynamics 365 transforms your business with a complete end-to-end process that will help you capture new business opportunities and empower your employees. Dynamics 365 can assist you to:

- •Improve Customer Experience
- •Shorten Your Sales Cycle
- Achieve Seamless Connectivity
- •Insights to Deep Levels of Data
- •Leverage Social Engagement
- Deploy Quickly and Scale Easily
- •Increase Return on Investment

#### WHY US?

At Sharing Minds, we are a process driven Dynamics 365 practice, focusing on delivering tailor made outcomes. In short, we believe that no two businesses are the same, which is why no two solutions are the same. We focus on the "why", by consulting and building tailored solutions to your core needs. We deliver projects across the full capability of the Dynamics 365 platform. We also specialise in process enablement and mapping this across the entire Dynamics 365 platform. We know the complexities of organisations, and we know the value of a successful ERP or CRM implementation. Get it wrong and the impact on a business can be substantial.



#### THE CHOICE IS OBVIOUS

Sharing Minds takes you on the journey to provide a "whole business understanding" approach, ensuring Dynamics 365 is implemented to its full potential in your business.

**Strategy and advice** – Utilise our years of knowledge in the technology space by letting us work on a roadmap tailored to your individual needs.

**Implementation** – We pride ourselves in expert delivery, on time and within budget.

**Configuration** – Our experienced consultants deliver ERP, sales, customer service, marketing, field service and project operations

**Customisation** – We identify the limits of the "out of the box" platform and our team provides the capabilities to customize features and apps that fill the gaps.

**Integrations** – Build interfaces to work seamlessly within your environment, regardless of whether they are legacy systems, or the latest solutions delivered by M365.

**Business apps** - Produce D365 apps that are customised to your organisation

**Power platform** – Automate your processes with customised apps, dashboards, reports and virtual agents using the underlying MS365 power platform.

**Portals** – Configure power portals to ensure clients and/or partners are well informed and interacting closely with your team.

**Upgrades and migrations** – Platform upgrades and migration services from existing CRM and ERP systems to the latest Dynamics 365 technologies and apps.

**Support & maintenance** – Let us protect your investment with our customized managed support services.

**Organisational Change** – Utilise our specialist change & training capabilities to ensure seamless transitions

### WHERE TO NEXT?

So you've decided to take the next step with Sharing Minds, but where to start?

Why not engage Sharing Minds to review your internal processes and let us show you how we can map these processes into a successful CRM or ERP implementation

## **CONTACT US**

Curious about the possibilities? Find out what Dynamics 365 can do for you?
Chat to our team and let's start a conversation.

Phone: 1300 611 359

Email: info@sharingminds.com.au