



 dynamics&project

dynamics discovery

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THE TIME FOR DYNAMICS HAS COME

Need to implement a Dynamics 365?

Our Dynamics Requirements Discovery provides you with a Tactical Review that will outline a requirements summary, and the costings required to implement a Dynamics 365 solution across your organisation.

Our Tactical Discovery Review and documentation will include (but not be limited to) the following core areas:

Core Deliverables and Discovery Topics:

1. A series of two tailored discovery workshops
2. Review client daily Business processes
3. End user requirements and customer lifecycle
4. Identify required 3rd party solution integrations
5. Identify business unit requirements and assessment of licensing requirements
6. A documented work breakdown structure
7. High level project schedule and planning documentation for full implementation
8. Review of ongoing support options

Following the discovery sessions our experienced team will produce a high-level outcome document that will detail the discovered requirements and priorities of a CRM build, including work breakdown structure and timeframes.

Talk to the team today to start planning that first discovery workshop so that you can start using your Dynamics 365 CRM sooner. Ask us how we can help you use Dynamics to deliver greater analytics about your sales process and drive better outcomes for your customer.



CONTACT US

Dynamics 365 is the question, YES is the answer!

Chat to our team and let's start a conversation.

Phone: 1300 611 359

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